

STATE OF MONTANA

Department of Administration Division of Banking and Financial Institutions PO Box 200546. Helena. Montana 59620-0546 (406) 841-2920 Fax (406) 841-2930

APPLICATION FOR CONSUMER LOAN OR SALES FINANCE COMPANY LICENSE

(Effective August 1, 2000. Do not use previous versions of this application.)

| THIS IS AN APPLICATION FOR: | <u>Fee</u> | |
|---|------------|-------------------------------------|
| Basic Consumer Loan license Allows the licensee to make consumer loans up to \$2,000.00 | \$125.00 | (\$62.50 after June of any year) |
| Include: investigation fee (required for consumer loan applications only) | \$50.00 | |
| Supplementary Consumer Loan license Allows the licensee to make consumer loans in amounts greater than \$2,000.00 | \$75.00 | (\$37.50 after June of any year) |
| Sales Finance Company license. | \$100.00 | |
| TOTAL REMITTED | + 100100 | |

General Information and Instructions:

This form is provided to applicants for Sales Finance Company licenses (Title 31, Chapter 1, Part 2, MCA) and Consumer Loan licenses (Title 32, Chapter 5, MCA).

A Sales Finance Company is defined as "...a person engaged, in whole or in part, in the business of purchasing retail installment contracts from one or more sellers. The term includes but is not limited to a bank, trust company, investment company, or savings and loan association, if engaged in purchasing retail installment contracts. The term does not include a person who makes only isolated purchases of retail installment contracts, which purchases are not being made in the course of repeated and successive purchases of retail installment contracts from the same seller." (31-1-202 (1)(q), Montana Code Annotated, 1999). Under the "isolated purchases" language of this Section, the Division does not require licensure for any person making three or fewer purchases of retail installment contracts per year. Banks, trust companies and savings and loan associations authorized to do business in Montana are exempted from licensure in 31-1-221 (1), MCA.

A Consumer Loan is defined as "...credit offered or extended to an individual primarily for personal, family, or household purposes, including loans for personal, family, or household purposes that are secured by a mortgage, deed of trust, trust indenture, or other security interest in real estate." It does

Page 1 of 7 CL/SFApp 7/00

not include first lien real estate loans governed by 12 USC 1735f-7a. It does not include commercial lending.

- ✓ An application for license must be completed in its entirety, with all applicable information and exhibits provided. If a particular item does not apply to the applicant's situation, enter "NA" or "None". Applications which are incomplete may be returned to the applicant. **EXCEPTIONS**: Applicants submitting multiple applications at one time are required to provide only
 - one copy of information that is common to all the applications. Applicants that have other locations licensed by the Division may omit required information or exhibits if the information or exhibits on file with the Division have not changed materially and are less than two years old. Indicate that such information is on file with the Division.
- ✓ All information is to be typed or printed legibly in ink.
- ✓ Required exhibits as well as any additional information applicant considers appropriate are to be provided on letter size paper, except for official loan documents, which are to be provided in their original format.
- ✓ The application must be signed before a notary public.
- Application fees must be included with the application and are non-refundable.
- ✓ Each location conducting a consumer loan or sales finance company business must be licensed. A Consumer Loan license is not required for locations engaged only in loan support functions such as loan servicing or payment processing.
- ✓ If a licensee changes location the division must be promptly notified. The original license must be surrendered and a new license with the proper address will be issued, except when a consumer loan licensee relocates to another county. In those instances, a new Consumer Loan license application must be completed.
- ✓ Applications submitted between July 1 through October 31 are required to pay half of the licensing fee for each proposed location. The Division of Banking and Financial Institutions does not accept consumer loan or sales finance applications during November and December due to the processing of licensing renewals.

The original copy of the license is to be displayed at the licensed location in Montana or, if a Montana location is not maintained, at the office of the licensee's Montana registered agent.

Licenses expire at the end of the calendar year in which they were issued.

Licenses are non-transferable and non-assignable.

Statutory and operational benefits conferred by a license apply only to business activity after the date of licensure. Business conducted prior to the date of licensure is not ratified or validated by obtaining a license.

The Division has up to 30 days to consider a completed application for Consumer Loan License.

Because of the time required to process applications, and the need to issue license renewals at the end of each year, no license for the current year will be issued for an application received after November 1.

Page 2 of 7 CL/SFApp 7/00

| | | I. APPL | ICANT INFORMATION | | | | |
|--|---|---------------------|--|--------------|---------|-------|-------------------|
| (include a | pear on license any assumed ess name) | | | | | | |
| | l address of sed office | | | | | | |
| Tele | ephone | | Fax | | | | |
| | address of ensee | | | | | | |
| Licensee's | address of s home office plicable) | | | | | | |
| Persons to | contact regardin | | | | | | |
| | This a | pplication | License renewals | Moi | ntana d | comp | laints |
| Name & Title | | | | | | | |
| Address | | | | | | | |
| City, State | | | | | | | |
| Phone | | | | | | | |
| Fax | | | | | | | |
| E-mail | | | | | | | |
| | | II. BUS | INESS INFORMATION | | | | |
| | the name, and resection. | esume, employmen | at history or business record of | the person(s |) to be | in ch | arge of |
| | | s to be made unde | r the license. | | | | |
| | | | he same office as the licensee. | | | T | T |
| | | | | | Yes | No | Not Applicable |
| annual re you agre | eport which prov | ides information ab | each Consumer Loan licensee to cout the licensee's Montana but and records to be used for the court in the co | siness. Do | | | |
| If "No", you must be able to extract the financial information particular to the Consumer Loan business. | | | | | | | |

CL/SFApp 7/00 Word 97

| thority | 5. Has any court or regulatory authority ever cancelled, suspended or revoked the authority of the applicant, or any entity with which the applicant is or was associated? If so, please attach a sheet giving details. | | | | | | |
|---------|---|------------------------|----------------------|--|--|--|--|
| | | III. BUSINESS S | TRUCTURE | | | | |
| Applica | ant is a: | | | | | | |
| | Corporation Go to "A" below | Date of incorporation: | Publicly Traded? | | | | |
| | Limited Liability Company Go to "B" below | Date of formation: | | | | | |
| | Partnership Go to "C" below | Date of formation: | Limited partnership? | | | | |
| | Proprietorship | | | | | | |

A. All corporate applicants must provide the following information

- 1. A list of the principal officers, their titles, and their business addresses. If applying for a Sales Finance License, residential addresses for these individuals are also required by law.
- 2. A list of directors or trustees, their titles, if any, and their business addresses. If applying for a Sales Finance License, residential addresses for these individuals are also required by law.
- 3. If not a publicly traded corporation, a list of the principal shareholders (those owning more than 20% of the outstanding shares) of the corporation.
- 4. A copy of the articles of incorporation showing the date of filing with the Secretary of State, and any amendments to those articles.
- 5. If using an assumed business name, a copy of the acknowledgement of registration of that name with the Montana Secretary of State
- 6. A copy of the minutes of the directors' or stockholders' meeting at which business operations in Montana were authorized.
- 7. A certificate of good standing from the corporation's home state.
- 8. If the applicant is not a Montana corporation:

Go to "D" below

- a. The name and address of the corporation's Montana registered agent
- b. A certificate issued by the Montana Secretary of State authorizing applicant to do business in Montana

B. All limited liability company applicants must provide the following information

- 1. A list of the manager(s) and other operating officers, their titles, and their business addresses. If applying for a Sales Finance License, residential addresses for these individuals are also required by law.
- 2. If not managed by a manager, a list of the principal members, their titles, if any, and their business addresses. If applying for a Sales Finance License, residential addresses for these individuals are also required by law.
- 3. A copy of the articles of organization showing the date of filing with the Secretary of State, and any amendments to those articles.

CL/SFApp 7/00 Page 4 of 7 Word 97

- 4. A copy of the operating agreement, if any, and any amendments to the agreement.
- 5. If using an assumed business name, a copy of the acknowledgement of registration of that name with the Montana Secretary of State.
- 6. A certificate of good standing or similar document from the company's home state.
- 7. If the applicant is not a Montana limited liability company:
 - a. The name and address of the company's Montana registered agent.
 - b. A certificate issued by the Montana Secretary of State authorizing applicant to do business in Montana

C. All partnership applicants must provide the following information

- 1. A list of the partners, their titles, if any, their ownership interest, and their business addresses. If the partnership is a limited partnership, indicate the general partner(s). If applying for a Sales Finance license, residential addresses for all these individuals are also required by law.
- 2. A copy of the partnership agreement showing the date of filing with the Secretary of State, and any amendments to the agreement.
- 3. If operating under a fictitious name, a certificate from the county clerk showing compliance with Montana laws pertaining to conducting business under a fictitious name.
- 4. If the applicant is a limited partnership, or a foreign partnership, the name and address of the applicant's Montana registered agent. Montana general partnerships that have designated an agent shall provide the agent's name and address.

D. All proprietorship applicants must provide the following information

1. A list of the owners of the applicant and their business addresses. If applying for a Sales Finance License. residential addresses for these individuals are also required by law.

IV. GENERAL

All applicants must provide the following information, as separate exhibits:

- 1. An itemized statement of applicant's current financial condition. If a publicly traded corporation, the corporation's latest form 10-K filing may be provided. If a partnership, financial statements for the general partner(s) are required. If a proprietorship, financial statements for the proprietor(s) are required. Financial statements other than those provided by a public accountant or contained in a corporation's annual report or form 10-K must be originals and signed by the preparer.
- 2. If any persons other than those named in this application and other than stockholders, partners or members of the applicant are to provide capital, please provide details, including names, amounts to be provided, and the nature of the arrangements.
- 3. List of other states in which licenses to conduct the same type of business are held.
- 4. A statement listing fictitious names under which applicant has conducted business.
- 5. A copy of all loan documents proposed to be used by applicant.
- 6. A current schedule of loan fees.
- 7. A statement summarizing applicant's business plan, including the reasons why applicant believes the business will be successful in Montana, and the annual volume of business projected for Montana.
- 8. A Personal Questionnaire (form is attached) completed by each principal in a proprietorship, each general partner in a partnership, the principal officers and all active directors in a corporation or each manager of a limited liability company, as well as the person to be in charge of the proposed licensed location.

Page 5 of 7 CL/SFApp 7/00

9. Title 39, Chapter 71, Montana Code Annotated, generally requires every employer to provide workers' compensation insurance for its employees. Provide the name of applicant's workers compensation insurance carrier, or the reasons why applicant is exempt from providing such coverage.

V. CHANGE OF OFFICERS, DIRECTORS OR MANAGERS

Applicant agrees, if a license is issued, to notify the Department of Administration of any change of officers, directors or managers associated with its Montana business, within 10 days of the effective date of such change. Notification will set forth the changes made, the names of the persons involved, a completed Personal Questionnaire (form is attached), and a statement of the qualifications of each person not formerly in an official position.

| | VI. SIGNATURES | |
|---|----------------|---------------|
| For corporations or limited liability compa | inies: | |
| Entity Name: | | |
| (IMPRINT SEAL) | | |
| And By: | And By: | |
| Its: | | |
| For Partnerships and Proprietorships: | | |
| Subscribed and sworn to before me thiskn | | |
| document. Witness my hand and official sea | | |
| (SEAL) | | Notary Public |
| For the State of | | |

CL/SFApp 7/00 Word 97

| Residing at | | |
|------------------------|--|--|
| My Commission expires: | | |

CL/SFApp 7/00 Page 7 of 7 Word 97

PERSONAL QUESTIONNAIRE

To be completed by each principal in a proprietorship, each general partner in a partnership, the principal officers and all active directors in a corporation or each manager of a limited liability company, as well as the person to be in charge of the proposed licensed location.

Name:

| Title or Position: | | | |
|---|---|------------|------|
| | | Yes | No |
| Have you violated the laws credit transaction? | of any other state relating to interest or charges on any type of | | |
| | lea of guilty or nolo contendere to, or been convicted of, a felony or a misdemeanor traffic violation? | | |
| Have you ever been confine other than to serve a sente | | | |
| | able in any civil or criminal fraud action or has ever been found, in a eral, state, or local court or agency, to have committed fraud? | | |
| | vernmental level, any proceeding charging you with having commitor other than a misdemeanor traffic violation? | | |
| Is there pending, at any government structive fraud? | vernmental level, any proceeding charging you with actual or con- | | |
| Have you or any entity you any interest in a civil procee | have been associated with ever been a party to or had or claimed eding? | | |
| | with which you are or were associated, ever been refused a license ness proposed or had a license to operate such a business revoked state? | | |
| Have you ever changed or tion? | been known by any name other than that provided in the applica- | | |
| Any affirmative answer to | o any of the above questions shall be explained in detail on sep | arate pa | ges. |
| | wers are true and correct to the best of my knowledge and belief. I un may cause denial of this application for license. | derstand | that |
| SIGNATURE | TITLE DATE | | |
| | | | |
| Subscribed and sworn to be | efore me this day of by known to me to be the person whose signature appea | re on this | |
| | nd and official seal this day of | | |
| | No | tary Publ | ic |
| (SEAL) | For the State of | | |
| (OLAL) | Residing at | | |
| | | | |
| | My Commission expires: | | |

CL/SFApp 7/00 Page 8 of 7 Word 97